



FRIDAY FACTS

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December 31, 2009



FEAR LESS, HOPE MORE
WHINE LESS, BREATH MORE.
TALK LESS, SAY MORE.
HATE LESS, LOVE MORE.
AND ALL GOOD THINGS ARE YOURS.

Swedish Proverb

**May 2010 bring you prosperity, peace, love and happiness.
Cheers!**



AGC "CONSTRUCTION AND MATERIALS OUTLOOK". . .

AGC of America Chief Economist Ken Simonson released a summary of construction industry economic data for 2009 and projections for 2010 on December 16, 2009. [CLICK HERE](#) to review the December 4-15, 2009 Data DIGest. To review the Outlook report, [CLICK HERE](#).

KTU LETTING SCHEDULE FOR SUBCONTRACTS AND OBTAINING PROJECT PLANS . . .
AGC recently obtained KTU's schedule of letting dates for "Safe and Sound" bridge projects over the next six months, which are:

– January 6th – February 3rd – March 10th – April 7th – June 2nd – July 7th

KTU Constructors has contracted with Indox Services to make bridge plans and specs available for download.

A one-time registration is required. Whether bidding as a prime, subcontractor or supplier, the forms are available at www.ktuconstructors.com, Click on "Subcontracting". After submitting this information, you will be granted access to letting information by using your MODOT vendor information.

If you are an e-Plan subscriber, plans and specs will be available there as well.

Any questions may be directed to Katie Siemers at KTU by calling 816/600-3698 or by e-mail at katie.siemers@kiewit.com.



DNR AIR MEDIA FEE INCREASES FORMALIZED . . .



Attached is a spreadsheet of air permit and related fees resulting from a “stakeholders” meeting held by the Missouri DNR Air Pollution Control Program on December 11. AGC previously provided members with a summary of fee increases under discussion during a November 4 “stakeholders” meeting. (See 11/13/09 [Friday Facts](#).)

The fee increases proposed by DNR and the “stakeholders” group which are of the most interest to AGC members include:

Portable Source Filing Fee	Changed from current fee of \$200 to \$500 per application.
EIQ Emissions Fees	Increased from \$40 per ton to \$52 per ton.
“Stack Test” Review Fee	Increased from 0 to \$100 per hour.
Open Burning Permit Fee	Increased from 0 to \$218.

Some of these fee increases require legislation while others may be implemented through Proposed Rule or DNR policy.

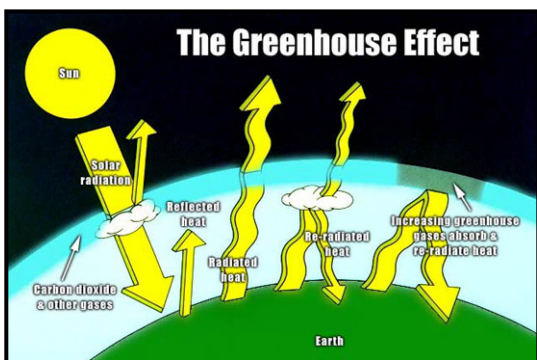
Originally the “stack test” fee was a flat \$2,400. In a recent conversation with Air Program Permits Section Chief Kyra Moore, she indicates that the “stack test fee”:

- Covers only stack tests required to obtain a permit or required by enforcement action or other action requiring DNR observation.
- “Is not currently intended to cover tests required by federal regulation” such as Subpart 000 required of quarry operations.
- Covers DNR’s costs of monitoring stack tests which they currently estimate at 2,100 hours per year. (New fee produces revenue of \$210,000.)

(Source: 12/23/09 e-mail from Kyra Moore.)

DNR indicates that the proposed fees are still in a developmental stage and they are looking for additional input from affected sources. Please contact the AGC office with any questions or comments.

EPA ISSUES “ENDANGERMENT FINDING” ON GREENHOUSE GASES . . .



On December 7, the US Environmental Protection Agency issued an “endangerment finding” to public health and the environment from “carbon dioxide” and other greenhouse gases. The “finding” is a requirement of the federal Clean Air Act to impose permits on sources of such pollutants. AGC of America fears the new regulation could lead to federally required permits from US EPA for individual construction projects. The announcement was timed to leverage the Copenhagen climate change talks and to place pressure on the US Senate to pass the “cap and trade” bill. For more information see the [USA Today](#) article attached. (AGC of America: [News Release](#), 12/7/09; [USA Today](#), 12/7/09)

BLEVINS AND LOCH ELECTED LEADERS OF AGC OF MISSOURI YOUNG EXECUTIVES CLUB . . .

Congratulations go out to both **Dan Blevins** with **L. Krupp Construction, St Louis**, and **Jaimie Loch, Loch Sand and Construction, Maryville/Kansas City**. Both have been elected as the **Young Executives Club**, President and Vice President respectively.

Dan was the unanimous nominee for the position of President, while Jaimie participated in a very competitive election, voted on by his fellow YEC Members (list of members attached), for VP with fellow nominee Dwain Polly of Capital Quarries, Jefferson City. Both officers will serve two-year terms and oversee numerous functions such as the AGC of Missouri Annual Golf Tournament and BBQ, the Annual AGC Sporting Clays Tournament and the YEC Opening Night Reception at the Annual Convention, as well as various other duties. The sitting YEC President also holds a voting position on the AGC of Missouri Board of Directors.

Dan takes over for **Aaron Grothoff** with **Emery Sapp and Sons, Columbia**, who will be completing his term at the end of 2009. A very sincere Thank-you to Aaron for all of his hard work and dedication.

MODOT ADVISORY ON "SAFE WINTER TRAVEL". . .

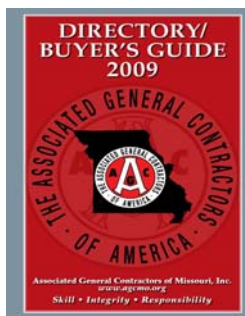
MoDOT recently offered the following general driving tips for safe travel on snow, ice or slush:

- 1) **Prepare before you go.** For information on road conditions across the state and more safe traveling tips, visit modot.org or call 1-888-ASK-MODOT. Recorded road conditions information is available at (800) 222-6400.
- 2) **Buckle up.** Before you even leave your driveway, fasten your seatbelt and insist everyone in your vehicle buckle up. In a crash, you have a better chance to Arrive Alive if you are buckled up.
- 3) **Drive correctly for the conditions.** Remember, in Ice and Snow, Take It Slow—slower speed, slower acceleration, slower steering, and slower braking. Driving is most dangerous when temperatures are near 32 degrees.
- 4) **Don't crowd the plow.** Give snowplows plenty of room to work, remember not to tailgate and try not to pass.
- 5) **Pay attention.** In 2008, inattention and driving too fast for conditions were the top two contributing factors in traffic crashes during the winter months. Slow down and allow additional room between your vehicle and others.



There were 30 people killed and 322 serious injuries related to winter road conditions in 2008.

MoDOT's internet "[Traveler Information Map](#)" gives road conditions on routes MoDOT maintains.



2010 CONSTRUCTION DIRECTORY . . .

AGC is gearing up for publication of the 2010 Directory. All AGC members have received a copy of their current company listing. We ask that you review your listing information ASAP and **return to AGC by January 8** so we may meet our print deadline.

If you have misplaced or not seen your company listing, contact the AGC office and we'll get another copy to you.

AGC MEMBER BENEFITS



BP BUSINESS SOLUTIONS . . .

AGC/MO along with **BP Business Solutions** has partnered to offer a gasoline rebate program.

Now your AGC member company can receive a **4-cent rebate** on every gallon of gasoline and a **2-cent rebate** on diesel purchased at over 10,000 BP locations across the country. This means high quality fuels and outstanding savings are never far away from **AGC of Missouri** members.

This program also provides a great deal of flexibility and control to your company's fleet managers. Participating members receive:

- **Flexible Card Management** – Set spending and usage limits for each card, by day, week or billing cycle.
- **More Charge Freedom** - Accepted at more than 11,400 BP and ARCO locations nationwide; accepted anywhere MasterCard is accepted for fuel and maintenance.
- **Security and Reporting** - Specialized control over your cards to help prevent fraud and misuse.
- **Simplified Billing** – Receive billing invoices on-line free of charge.

This is an exclusive offer available to **ALL** AGC of Missouri members. Details are available at www.agcmo.org.

VERIZON WIRELESS . . .

AGC of Missouri has teamed with Verizon Wireless to provide our members exclusive savings with America's most reliable wireless network. The program, which is exclusive to **ALL AGC OF MISSOURI MEMBERS**, gives contractors and suppliers the opportunity to receive discounted pricing on the many programs that Verizon offers.

Benefits include savings of up to 18% off Monthly Access Calling Plan fees; 25% off select accessories; \$100 one-time bill credit, plus unparalleled service and equipment from one of the nation's largest wireless technology leaders.

The process is simple; **if you are an AGC of Missouri member**, contact our Verizon Account Representative Trent Rybicki at 314-791-0080 or e-mail him at Trenton.rybicki@verizonwireless.com, inform him you are an AGC member and he will explain your options.

STAPLES . . .

AGC has posted a link to the Staples website to assist you in buying office supplies. Click on the Staples link in the Recommended Vendors portion of our website and begin shopping.

Become a Staples Rewards customer and earn 10% back in quarterly rewards on ink and toner, case and ream paper, and Copy and Print Center purchases. Staples Rewards customers receive fast and free delivery on orders of \$50. To start shopping, go to www.agcmo.org.

OMAN SYSTEMS . . .

AGC of Missouri announces a recommended services agreement with Oman Systems, Inc. (OSI). OSI is a leader in providing infrastructure contractors with computer software solutions. **Bid Tabs Pro, Bid Tabs Pro Plus, Pro Estimate Heavy and Field Management Pro**, are just some of the products that can provide AGC members with affordable, practical computer software options. Along with preferred pricing for AGC members, Oman Systems provides the level of customer service that contractors come to expect. Associated General Contractors of Missouri is committed to partnering with quality product and service providers that deliver valued added benefit to their member companies. For more information please visit the AGC website at www.agcmo.org and click on the Oman Systems Inc. logo on the homepage.

BITUMINOUS INSURANCE COMPANIES; INSURANCE SOLUTIONS FOR THE CONSTRUCTION INDUSTRY . . .

AGC of Missouri members looking for alternatives to their present Property and Casualty Insurance needs should contact Bituminous Insurance Companies. Bituminous is the AGC of Missouri's **recommended provider** of insurance products for its members;

Bituminous is a commercial lines company committed to providing valuable insurance protection to a few select industries, most notably Transportation Contractors. Property and Casualty insurance is their only business, their extensive experience with street, road and bridge contractors means their insurance approach is one of quality and insight.

Bituminous understands the business of construction; for more than 60 years Bituminous has met the services and the needs of the transportation builder, understanding the wishes which are specific to the industry. To get started go to www.agcmo.org.

DAC SERVICES . . .

(DRUG TESTING AND OTHER SERVICES) . . .

For over 25 years, DAC Services, the driving force behind USIS™, has provided innovative and proprietary background screening products to service the transportation industry. AGC of Missouri has partnered with DAC Services to provide drug-testing and background screening services to you, the AGC Member.

The DAC Employment History File, which revolutionized the driver screening process, is the only employment history database of its kind in the transportation industry. USIS also offers a comprehensive package of products, including DOT-compliant drug and alcohol testing programs, which can help transportation companies of all sizes identify key applicants who will make good employees. As a recognized industry leader, USIS is endorsed by the American Trucking Associations as its premier background screening provider.

For more information or to utilize this service, contact Justin Reed, USIS Industry Relations, phone: 402-202-2627; justin.reed@usis.com.

Further information on each of these Member Benefit Programs may be found on our home page at www.agcmo.org. Click on respective links under "Recommended Vendors."