PRE-QUALIFICATION OF PRIME CONTRACTORS
Avoid future problems and help ensure a successful project.

Be sure Owner is receiving bids from Contractors best suited and qualified to perform the work.

- The Owner and Design Professional should establish criteria for pre-qualification before extending bid invitations.
- Any Prime Contractor should be qualified in advance of consideration to be a bidder.
- Only those Contractors who are acceptable—and would be awarded the contract if they submitted the lowest responsive bid should be invited to bid.
- Construction quality will be easier to maintain when only qualified bidders are considered.
- Pre-qualification promotes motivation and fair competition among similarly suited and capable contractors.
- Working with best-suited, qualified contractors enhances communication and cooperation with Design Professionals.
- Public Owners should consult with legal counsel before entering into a Pre-Qualification Program

REFERENCES:
AIA Document A305, Contractors Qualification Statement
ConsensusDOCS 220, Contractor Qualification Statement for Engineered Construction
ConsensusDOCS 221, Contractor Statement of Qualifications for a Specific Project

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